FY**21** ANNUAL REPORT



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AUBURN UNIVERSITY FOUNDATION

Dear Alumni and Friends,

Despite the ongoing COVID-19 pandemic and slowing global economy, FY21 was a successful fundraising year for Auburn University, seeing an increase in both the number of gifts and total amount raised from the previous year. We surpassed our FY21 goal of \$110 million by nearly 27 percent. Contributing to this success was a key need-based initiative – Ever Auburn – that engaged donors in bridging the financial gap for first-generation and other students with the talent, but not the means, to attend Auburn.

The Auburn Family remained steadfast in its support, making gifts of all sizes, to strengthen the student experience, reward outstanding faculty members and empower innovative research that improves lives. These gifts also provided funding for new and renovated facilities that further our commitment to academic excellence.

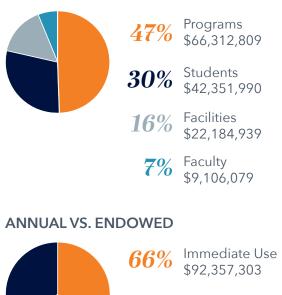
In the midst of economic volatility, our endowment performance was steady, even enabling us to surpass the \$1 billion milestone that many universities are yet to achieve. This year, as in others, the Auburn Family demonstrated loyal financial support, proving once again that together, we are stronger.

CHERYL CASEY '83 Chair, Auburn University Foundation

JOHN MORRIS Senior Vice President for Advancement

\$139,955,817 NEW GIFTS AND COMMITMENTS

NEW GIFTS/COMMITMENTS BY AREA



% Endowed \$47,598,514

321 NEW SCHOLARSHIPS AND FELLOWSHIPS

39 PROJECTS FULLY FUNDED ON TIGER GIVING DAY 25 NEW ENDOWMENTS FOR PROGRAMS

145 NEW PLANNED GIFTS AND COMMITMENTS

ENDOWMENT PERFORMANCE

\$1,048,963,307 FY21 ENDOWMENT VALUE

+25.74%CHANGE IN PORTFOLIO VALUE OVER FY20

SHARE OF ENDOWMENT PORTFOLIO VALUE



69% Auburn University Foundation \$718,560,604

31% Auburn University \$330,402,703

SHARE OF ENDOWMENT PORTFOLIO VALUE AMONG DIVISIONS



ENDOWMENT DISTRIBUTION

\$28,645,037 FY21 ENDOWMENT DISTRIBUTION

+3.6% **INCREASE IN ENDOWMENT DISTRIBUTION OVER FY20**

BY DESIGNATED PURPOSE

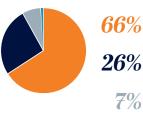


43% Programmatic Support \$12,303,068

Student Support 38% \$11,012,848

19% Faculty Support \$5,329,121

BY DESIGNATED UNITS



Colleges and Schools \$18,878,245

26% University Programs \$7,416,084

> Unrestricted Support \$1,923,326

1% Athletics Programs \$427,382

AU FOUNDATION CONSOLIDATED FINANCIALS (IN THOUSANDS)

Following presents the condensed financials for the fiscal years ending Sept. 30, 2021 and 2020, respectively, for the Auburn University Foundation and the Auburn University Real Estate Foundation, Inc. The consolidated financials were audited by Warren Averett, LLC and the firm issued an unmodified opinion dated December 17, 2021.

| | FY 21 | FY 20 |
|-----------------------------|-----------|-----------|
| TOTAL ASSETS | \$866,391 | \$715,546 |
| TOTAL LIABILITIES | 40,152 | 33,962 |
| TOTAL NET ASSETS | 826,239 | 681,584 |
| INVESTMENT GAINS (LOSSES) | 150,055 | 28,982 |
| TOTAL CHANGES IN NET ASSETS | \$144,655 | \$27,753 |

| | FY 21 | FY 20 | |
|-------------------------------------|----------|----------|--|
| REVENUES & OTHER SUPPORT | | | |
| Public support - contributions | \$63,752 | \$48,164 | |
| Investment income | 2,723 | 3,560 | |
| Other revenues | 2,611 | 2,645 | |
| TOTAL REVENUES & OTHER SUPPORT | 69,086 | 54,369 | |
| | | | |
| EXPENSES | | | |
| Program services | 70,310 | 51,342 | |
| Administrative and fund raising | 4,176 | 4,256 | |
| TOTAL EXPENSES | \$74,486 | \$55,598 | |
| | | | |

Board

CHAIR

Cheryl Casey '83 Senior Vice President (retired) Dreyfus Investments

VICE CHAIR **Paul Jacobson '94** Executive Vice President and CFO General Motors Corporation

PRESIDENT

John Morris Senior Vice President Auburn Advancement

TREASURER **Walt Conn '85** Global Chief Operating Officer, Quality, Risk, and Regulatory KPMG, LLP

ADMINISTRATION & FINANCE CHAIR **Melissa Herkt '77** President & COO (retired) Emerson Process Management

AUDIT CHAIR

Greg Heston '85 Partner, Assurance & Advisory Business Ernst & Young LLP

DEVELOPMENT CHAIR **Kerry Bradley '79** President (retired) Luxottica Retail

DIRECTORSHIP CHAIR **Sharlene Reed Evans '86** Chief People Officer Myrtle Consulting Group

INVESTMENT CHAIR **Bruce Donnellan '76** Principal (retired) Vulcan Value Partners

AUBURN UNIVERSITY REAL ESTATE FOUNDATION CHAIR **Walt Woltosz '69** Chairman (retired President & CEO) Simulations Plus, Inc.

EX OFFICIO

Jay Gogue '69 President Auburn University

Carl Stockton Chancellor Auburn University at Montgomery

Regenia Sanders '95 President Auburn Alumni Association

BOARD MEMBERS

Leslee Belluchie '83 Shirley Boulware '91 Randy Campbell '84 Kath Carter '90 Steve Cates '85 Joe Cowan '70 Mark Forchette '81 Javier Goizueta '81 Pat Henry '85 John Jernigan, M.D.'75 Steve Spencer '78 John Stein '86 Beth Thorne Stukes



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